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Top Washington Lawyers

GREGORY SMITH

Cooley Godward Kronish LLP



Age: 59

Family: Wife, two children

Hometown: Evanston, Ill.

Law school: University of Virginia

Residence: Reston

If not a lawyer, what would you be?

A historian

Most memorable case/client: Three years out of law school, I was tasked with preparing a \$100 million case for trial that was factually complex and involved a novel legal theory. We ended up with a substantial victory.

Hobbies: Sailing and woodworking

Gregory Smith was inspired to go into law by his father, who was a nonpracticing lawyer. He worked as a CFO, and Smith thought it would be interesting to fulfill his father's dream.

Several decades later, Smith is a Reston-based government contracts lawyer for Cooley Godward, a firm he joined in 2006. He has attracted some of the biggest names in government contracting as clients — Lockheed Martin Corp., Northrop Grumman Corp., PricewaterhouseCoopers, BAE Systems, Qwest Government Solutions Inc. and Boeing Co. He was designated a preferred provider of government contract services for the entire family of GE businesses.

He spends a significant amount of time as the outside general counsel for Integrated Coast Guard Systems, the prime contractor on the Coast Guard's \$24 billion Deepwater System acquisition program. The contract work involves replacing cutters, patrol boats, helicopters, aircraft and communications and other systems.

